

Sagicor Life Insurance Company is a full-service life insurance company that helps clients make wise financial decisions today to ensure that they are protected tomorrow. We are licensed in 45 states and the District of Columbia. Sagicor is rated "A-" (Excellent) by A.M. Best Company (4<sup>th</sup> best out of 16 possible ratings). This rating is based on Sagicor's financial strength and ability to meet its ongoing obligations. Sagicor is a wholly-owned subsidiary of Sagicor Financial Corporation Limited (SFCL), one of the oldest insurance groups in the Americas, with operations in 22 countries, mainly in the United States, Latin America and the Caribbean. Sagicor is committed to offering customers world-class service with integrity and value.



### PERMANENT LIFE

| Product  | Features   | Issue Ages  | Riders & Surrender Charges  |  |  |  |  |
|--|--|---|---|--|--|--|--|
| Fixed Indexed<br>Single Premium<br>Whole Life<br>Policy Form:<br>1005      | <ul> <li>Minimum Single Premium - \$5,000 (No maximum)</li> <li>Risk Classes: Standard NT, Standard T</li> <li>Guaranteed Return of Premium from day 1 (Less any Indebtedness, Withdrawals or Accelerated Benefit paid out)</li> <li>Immediate Bonus: 10% of the Single Premium</li> <li>Loans available beginning policy year 2</li> <li>Partial Withdrawals are allowed at any time (Not available in MN)</li> <li>Minimum Guaranteed Interest Rate 2%</li> <li>Three Distinct Crediting Strategies (Global Multi-Index Strategy available)</li> <li>eApplication only, utilizing Accelewriting® at the point of sale (No telephone interview required)¹</li> <li>Policy eDelivery available</li> </ul>                              | • 18 Years - 85 Years   | <ul> <li>Accelerated Benefit Insurance Rider for Terminal Condition &amp; Chronic Illness² (Inherent Rider - no additional charge)</li> <li>Surrender Charges:</li> <li>Year 1 2 3 4 5 6</li> <li>Charge % 12% 12% 11% 10% 9% 8%</li> </ul>   |  |  |  |  |
|  |  |   | Year 7 8 9 10 11+ Charge % 7% 6% 4% 2% 0%   |  |  |  |  |
| Interest Sensitive<br>Single Premium<br>Whole Life<br>Policy Form:<br>1002 | <ul> <li>Minimum Single Premium - \$5,000 (No maximum)</li> <li>Risk Classes: Standard NT, Standard T</li> <li>Guaranteed Return of Premium from day 1 (Less any Indebtedness, Withdrawals or Accelerated Benefit paid out)</li> <li>Loans are allowed at any time</li> <li>Partial Withdrawals are allowed at any time</li> <li>Minimum Guaranteed Interest Rate 3%</li> <li>eApplication only, utilizing Accelewriting® at the point of sale (No telephone interview required)¹</li> <li>Policy eDelivery available</li> </ul>   | • 45 Years - 85 Years   | <ul> <li>Accelerated Benefit Insurance Rider for Terminal Condition &amp; Chronic Illness² (Inherent Rider - no additional charge)</li> <li>Surrender Charges:</li> <li>Year 1 2 3 4 5 6</li> <li>Charge % 8% 8% 7% 7% 6% 5%</li> <li>Year 7 8 9 10 11+</li> <li>Charge % 4% 3% 2% 1% 0%</li> </ul>                         |  |  |  |  |
| Sage<br>Whole Life<br>Policy Form:<br>ICC091009/1009                       | <ul> <li>Minimum Face Amount - \$25,000³ Maximum Face Amount - \$250,000</li> <li>Juvenile Issue Risk Class - Standard Juvenile</li> <li>Accelewriting® Risk Classes - Preferred NT, Standard NT, Rated NT, Preferred T, Standard T</li> <li>Fully Underwritten Risk Classes - Preferred NT, Standard NT, Preferred T, Standard T, and Substandard up to Table 8</li> <li>Guaranteed Level Premiums, Cash Value and Death Benefit</li> <li>Loans are allowed at any time</li> <li>Non-Participating</li> <li>eApplication only, utilizing Accelewriting® (No bodily fluids, no telephone interview)¹ and Fully Underwritten (eApp only)</li> <li>Policy eDelivery available (Not available with Fully Underwritten process)</li> </ul> | <ul> <li>15 Days - 15 Years<br/>\$25,000 - \$99,999<br/>Juvenile Issue (eApp only)</li> <li>16 Years - 65 Years<br/>\$25,000 - \$250,000<br/>Accelewriting® (eApp only)</li> <li>66 Years - 85 Years<br/>\$25,000 - \$250,000<br/>Fully Underwritten<br/>(eApp only)</li> </ul> | <ul> <li>Accelerated Benefit Insurance Rider for<br/>Terminal Condition<sup>2</sup> (Inherent Rider -<br/>no additional charge)</li> <li>Optional Riders (For an additional charge):         <ul> <li>Accidental Death Benefit Rider</li> <li>Children's Term Rider</li> <li>Waiver of Premium Rider</li> </ul> </li> </ul> |  |  |  |  |

#### TERM LIFE

| Product  | Features   | Issue Ages   | Riders  |
|--|--|--|---|
| Sage Term<br>(10/15/20<br>Year Term)<br>Policy Form:<br>ICC101000/1000,<br>ICC141015 | <ul> <li>Minimum Face Amount - \$50,000 (No maximum)</li> <li>Accelewriting® Risk Classes - Preferred Plus NT, Preferred NT, Standard NT, Rated NT, Rated 2 NT4, Preferred Plus T, Preferred T, Standard T, Rated T4 and Rated 2 T4</li> <li>Fully Underwritten Risk Classes - Preferred Plus NT, Preferred NT, Standard NT, Preferred Plus T, Preferred T, Standard T, and Substandard up to Table 8</li> <li>Guaranteed Level Premiums</li> <li>Conversion Credits available in years 2 through 5</li> <li>Convertible to age 70</li> <li>Policy Fees (Non-Commissionable): \$70 Annually/\$35 for a spousal policy</li> <li>eApplication utilizing Accelewriting® (No bodily fluids, no telephone interview)<sup>5</sup> and Fully Underwritten (eApp or paper) available</li> <li>Policy eDelivery available with eApplication (Not available with paper application or Fully Underwritten process)</li> </ul> | <ul> <li>20 Year Term (to age 55 for Tobacco) 18 Years - 65 Years</li> <li>15 Year Term 18 Years - 70 Years</li> <li>10 Year Term 18 Years - 75 Years</li> <li>Accelewriting® (eApp only) - 18 Years - 45 Years \$50,000 - \$1,000,000</li> <li>46 Years - 55 Years \$50,000 - \$750,000</li> <li>56 Years - 65 Years \$50,000 - \$500,000</li> <li>Fully Underwritten (eApp and paper)</li> <li>18 Years - 45 Years \$1,000,001 and over</li> <li>46 Years - 55 Years \$750,001 and over</li> <li>56 Years - 65 Years \$500,001 and over</li> <li>66 Years - 75 Years \$500,000 and over</li> </ul> | <ul> <li>Accelerated Benefit Insurance Rider for Terminal Condition or Nursing Home Confinement<sup>2</sup> (Inherent Rider - no additional charge)</li> <li>Optional Riders (For an additional charge):         <ul> <li>Accidental Death Benefit Rider</li> <li>Children's Term Rider</li> <li>Waiver of Premium Rider</li> </ul> </li> </ul> |

# UNIVERSAL LIFE

| Product   | Features  | Issue Ages   | Riders & Surrender Charges  |
|---|---|--|---|
| Fixed Indexed<br>Universal Life<br>Policy Form:<br>ICC101004/1004 | <ul> <li>Minimum Face Amount - \$50,000 (No maximum)</li> <li>Juvenile Issue Risk Class - Standard Juvenile</li> <li>Fully Underwritten Risk Classes - Super Preferred NT, Preferred NT, Standard NT, Preferred T, Standard T and Substandard up to Table 8</li> <li>Two Death Benefit Options: <ul> <li>Option A - Level Death Benefit</li> <li>Option B - Increasing Death Benefit</li> </ul> </li> <li>Loans allowed, after the policy has a Cash Surrender Value (In most states) or beginning policy year 2</li> <li>Preferred Loans after ten years</li> <li>One Partial Withdrawal per year beginning policy year 2</li> <li>Minimum Guaranteed Interest Rate 2%</li> <li>Three Distinct Crediting Strategies (Global Multi-Index Strategy available)</li> </ul>   | <ul> <li>15 Days - 17 Years<br/>\$50,000 and over<br/>Juvenile Issue<br/>(Paper only)</li> <li>18 Years - 85 Years<br/>\$50,000 and over<br/>Fully Underwritten<br/>(Paper only)</li> </ul>  | <ul> <li>Accelerated Benefit Insurance Rider for Terminal Condition or Chronic Illness² (Inherent Rider - no additional charge)</li> <li>Optional Riders (For an additional charge):         <ul> <li>Accidental Death Benefit Rider</li> <li>Children's Term Rider</li> <li>Waiver of Monthly Deductions Rider</li> </ul> </li> <li>Surrender Charge: Fifteen years</li> </ul> |
| Sage NLUL<br>Policy Form:<br>ICC101010/1010                       | <ul> <li>Minimum Face Amount - \$25,000³ (No maximum)</li> <li>Juvenile Issue Risk Class - Standard Juvenile</li> <li>Accelewriting® Risk Classes - Preferred NT, Standard NT, Rated NT, Preferred T, Standard T</li> <li>Fully Underwritten Risk Classes - Preferred NT, Standard NT, Preferred T, Standard T, and Substandard up to Table 8</li> <li>Two Death Benefit Options: <ul> <li>Option A - Level Death Benefit</li> <li>Option B - Increasing Death Benefit</li> </ul> </li> <li>Loans allowed after the policy has a Cash Surrender Value</li> <li>One Partial Withdrawal per year beginning policy year 2</li> <li>Minimum Guaranteed Interest Rate 2.5%</li> <li>eApplication utilizing Accelewriting® (No bodily fluids, no telephone interview)¹ and Fully Underwritten (eApp or paper) available</li> <li>Policy eDelivery available with eApplication (Not available with paper application or Fully Underwritten process)</li> </ul> | <ul> <li>15 Days - 15 Years<br/>\$25,000 - \$99,999<br/>Juvenile Issue (eApp only)</li> <li>16 Years - 65 Years<br/>\$25,000 - \$400,000<br/>Accelewriting® (eApp only)</li> <li>66 Years - 85 Years<br/>\$25,000 - \$400,000<br/>Fully Underwritten<br/>(eApp and paper)</li> <li>16 Years - 85 Years<br/>\$400,001 and over<br/>Fully Underwritten<br/>(eApp and paper)</li> </ul> | <ul> <li>Accelerated Benefit Insurance Rider for Terminal Condition or Chronic Illness² (Inherent Rider - no additional cost)</li> <li>Optional Riders (For an additional charge):         <ul> <li>Accidental Death Benefit Rider</li> <li>Children's Term Rider</li> <li>Waiver of Monthly Deductions Rider</li> </ul> </li> <li>Surrender Charge: Twenty years</li> </ul>    |

# **ANNUITIES**

| Product   | Features   | Features Issue Ages I  | Riders & Surrender Charg                   |         |                              | r Charges  |  |
|---|--|--|--|---------|------------------------------|--|--|
|   | Minimum Premium - \$2,000 (Qualified and Non-Qualified)  | • 15 Days - 85 Years   | Surrender Charges:                         |         |                              |  |  |
| Sage Select<br>Fixed Indexed<br>Single Premium<br>Deferred Annuity<br>Policy Form:<br>CC143006/3006 | <ul> <li>Bonus: 4% of Single Premium Paid (100% vested day 1)</li> <li>Potential for Significant Cash Value Growth</li> <li>Tax-Deferred Growth</li> <li>Penalty Free Withdrawals<sup>6</sup> <ul> <li>Beginning contract year 2, 10% each year, cumulative up to 50%</li> <li>Nursing Home Facility or Confined Care Facility Confinement<sup>2,7</sup></li> </ul> </li> <li>Three Distinct Crediting Strategies         <ul> <li>(Global Multi-Index Strategy available)</li> </ul> </li> <li>Guaranteed Minimum Withdrawal Benefit         <ul> <li>(Between contract years 13 through 32)</li> </ul> </li> <li>No policy fees or annual charges</li> <li>eApplication available</li> </ul> | (Applies to both the<br>Owner & Annuitant)                       | Year Charge Year Charge                    | 6       | 2 3<br>8% 7%<br>7 8<br>3% 2% | 4 5<br>6% 5%<br>9 10+<br>1% 0%   |  |
| Sage Secure<br>Fixed Indexed<br>Single Premium<br>Deferred Annuity<br>Policy Form:<br>ICC173007     | <ul> <li>Minimum Premium - \$10,000 (Qualified and Non-Qualified)</li> <li>Potential for Significant Cash Value Growth</li> <li>Tax-Deferred Growth</li> <li>Penalty Free Withdrawals<sup>6</sup> <ul> <li>Beginning contract year 2, 10% each year</li> <li>Nursing Home Facility, Confined Care Facility Confinement or Terminal Illness<sup>2</sup></li> </ul> </li> <li>Market Value Adjustment (MVA)</li> <li>Choice of 5, 7 or 10-Year Surrender Charge periods</li> <li>Three Distinct Crediting Strategies         <ul> <li>(Global Multi-Index Strategy available)</li> </ul> </li> <li>No policy fees or annual charges</li> <li>eApplication available</li> </ul>                   | 15 Days - 90 Years<br>(Applies to both the<br>Owner & Annuitant) | • Surrende  Year  1 2 3 4 5 6 7 8 9 10 11+ | 10 Year | 7 Year                       | 5 Year<br>Charge %<br>9%<br>8%<br>7%<br>6%<br>5%<br>0%<br>0%<br>0%<br>0% |  |

# **ANNUITIES**

| Product   | Features   | Issue Ages   | Riders & Surrender Charges  |  |  |  |  |
|---|--|--|---|--|--|--|--|
| Single Premium Immediate Annuity  Policy Form: ICC093003/3003             | <ul> <li>Minimum Premium - \$5,000 (Qualified and Non-Qualified)</li> <li>Guaranteed Income Stream</li> <li>Annuitant Payout Options<sup>8</sup>: Period Certain, Life Income,<br/>Life Income with Period Certain, Joint Life Income, Joint Life with<br/>Period Certain</li> <li>Payout Option Frequency: Monthly, Quarterly,<br/>Semi-annually, Annually</li> <li>No contract fees or annual charges</li> </ul>   | <ul> <li>15 Days - 85 Years (Applies to both the Owner &amp; Annuitant)</li> <li>No age limit if Period Certain option selected</li> </ul> | One-Time Withdrawal Rider <sup>9</sup> (Liquidity Rider)<br>(Inherent Rider - no additional charge)   |  |  |  |  |
| Sage Choice<br>Single Premium<br>Deferred Annuity<br>Policy Form:<br>3005 | <ul> <li>Minimum Premium - \$2,000 (Qualified and Non-Qualified)</li> <li>Guaranteed Minimum Fixed Interest Rate 2% in Years 1 - 10 and 3% Years 11+</li> <li>No policy fees or annual charges</li> <li>Penalty Free Withdrawals<sup>6</sup> <ul> <li>Maximum Free Percentage of 10% each year</li> <li>Confinement/Terminal Illness Waiver of Surrender Charge</li> </ul> </li> <li>Bailout Feature<sup>10</sup></li> <li>Market Value Adjustment (MVA)<sup>11</sup></li> <li>Monthly Interest Option (MIO)</li> </ul>  | 15 Days - 90 Years<br>(Applies to both the<br>Owner & Annuitant)   | <ul> <li>Surrender Charges:</li> <li>Year 1 2 3 4</li> <li>Charge % 7% 7% 7% 6%</li> <li>Year 5 6 7+</li> <li>Charge % 5% 3% 0%</li> </ul>  |  |  |  |  |
| Milestone MYGA Multi-Year Guaranteed Annuity  Policy Form: ICC173007      | <ul> <li>Minimum Premium - \$15,000 (Qualified and Non-Qualified)</li> <li>Choice of 3, 5, or 7 Year Guarantee Period</li> <li>Competitive Fixed Interest Rate</li> <li>Tax-Deferred Growth</li> <li>Penalty Free Withdrawals<sup>6</sup> <ul> <li>Beginning contract year 2, 10% each year</li> </ul> </li> <li>Penalty Free Window<sup>12</sup></li> <li>Market Value Adjustment (MVA)</li> <li>Annuitant Payout Options<sup>8</sup>: Period Certain Only, Life Only, Life with Period Certain, Joint and Survivor, Fixed Income</li> <li>No annual contract fees</li> <li>eApplication and paper application available</li> </ul> | 15 Days - 90 Years<br>(Applies to both the<br>Owner & Annuitant)   | • Surrender Charges:    Guarantee   7 Year   5 Year   3 Year     1st   9%   9%   9%     2nd   8%   8%   8%     3rd   7%   7%   7%     4th   6%   6%     5th   5%   5%     6th   4%     7th   3% |  |  |  |  |

#### **FOOTNOTES**

- 1. Issuance of policy may depend on answers to health questions set forth in the application. Additional requirements may be needed when referred to underwriting.
- 2. Only one Accelerated Benefit is payable.
- 3. In WV. Minimum Face Amount is \$25.001.
- 4. Only available when applicant is referred to underwriting (RTU) for the following face amounts and ages: \$500,001 to \$750,000 for ages 18 years to 55 years and \$750,001 to \$1,000,000 for ages 18 years to 45 years.
- 5. **No Medical Exam for Qualified Applicants:** All applicants must answer application health questions and undergo automated underwriting review. Depending on health answers, electronic report results, age, and amount of insurance applied for, an applicant may not receive an immediate decision, and a review of more information and/or a medical exam may be required to determine eligibility
- 6. Withdrawals made prior to age  $59\frac{1}{2}$  are subject to ordinary income taxation and may be subject to tax penalties.
- 7. Not available in CA and SD.
- 8. Annuity payout options based on the Annuitant's life will be determined by the Annuitant's age and sex. In Montana, the annuity payout options will be determined by the Annuitant's age only. For annuity payouts with Period Certain, the minimum payment period is 5 years.
- 9. For the Period Certain, Life Income with Period Certain and Joint Life with Period Certain, this rider provides for a one-time withdrawal of up to 30% of the withdrawal base at any time during the period beginning with the first contract anniversary through the end of the guaranteed period. Exercise of the one-time withdrawal will result in a reduced annuity income payment. This rider may be exercised only by the original owner, as of the contract date. The minimum withdrawal amount is \$2,500. This rider may not be available in all states. This rider is not available when this product is sold in combination with any other Sagicor product.
- 10. Part of the Penalty Free Withdrawal provision is known as the "Bailout Feature." Beginning in contract year 2, if the renewal rate is more than 1% below the Initial Fixed Interest Rate, the owner may request, within 30 days of notification, to receive the Accumulation Value without incurring a Surrender Charge or MVA. The "Bailout Feature" is only available the first time that a Declared Fixed Interest Rate is more than 1% below the contract's Initial Fixed Interest Rate.
- 11. MVA not applicable in MN, MO and PA.
- 12. At the end of the initial guarantee period, a 30-day penalty-free window begins. A full or partial withdrawal may be taken during the "window" without a surrender charge or market value adjustment. Refer to Form 9089 Milestone MYGA Product Guide for additional details.

**DISCLOSURE:** The information contained in this guide is summary in nature. If you have questions about the policy/contract and riders, please contact Sagicor at 888-724-4267 ext. 4680. Products issued by Sagicor Life Insurance Company. Not available in all states and variations may apply. Sagicor does not provide tax, legal or accounting advice. Home Office: Scottsdale, Arizona.

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